

The Same Elegant Setting at Considerable Cost Savings



WNA Upscale Disposables

\$3.20*

- New each and every time!
- Always have the latest styles!
- No heavy lifting for staff!
- Able to handle any size event!
- Real \$ savings!



Permanent Ware Ownership

\$4.20*

- Large up-front investment
- High in-use inventory required
- Frequent replacement costs
- Labor to collect, scrape and clean
- Heavy racks/trays to handle



Permanent Ware Rental

\$6.71*

- Delivery drop charges
- Damage fees
- Labor to collect and scrape
- Heavy racks/trays to handle

• Cost per setting per event

Masterpiece™

China-Like Plastic Plates

Reflections™

Single-Use Silverware

Classicware®

One-Piece Plastic Stemware

Cost Comparison Per Setting for typical 75 person event:

	Typical cost to purchase Permanent Ware per setting	Permanent Ware ¹ Ownership per setting	Permanent Ware Rental ² per setting	WNA Upscale Disposables new each time
Dinner Plate 10"	\$3.50	\$0.14	\$0.50	\$0.92
Coffee Cup with Saucer	\$1.75	\$0.07	\$1.00	\$1.05
Flatware (3 piece)	\$5.00	\$0.10	\$1.20	\$0.24
Water Glass	\$2.00	\$0.08	\$0.55	\$0.21
Wine Glass	\$2.70	\$0.11	\$0.55	\$0.78
Initial Cost Comparison	\$14.95	\$0.50	\$3.80	\$3.20

Additional Costs Incurred:

Labor to collect & scrape³ Two @ \$18 per hour (Total time estimated at 3 hours)	\$1.44	\$1.44	\$0.00
Cost to clean Labor and other expenses	\$2.00	\$0.00	\$0.00
Cost to clean Rental surcharges ⁴	\$0.00	\$0.70	\$0.00
Drop charge ZIP code dependent	\$0.00	\$1.47	\$0.00
Financing cost when you buy Based on 5.7% interest rate	\$0.26	\$0.00	\$0.00
Total cost per person	\$4.20	\$7.41 <i>\$6.71 when returned without cleaning</i>	\$3.20

Savings Using WNA Disposables vs. Permanent Ware Options

24%

57%
52% when returned without cleaning

¹ Permanent Ware Ownership breakage/loss assumptions based on Oneida.com/FSIT handling web source.*

Permanent Flatware assumed to be replaced after 50 uses, all other pieces assumed to be replaced after 25 uses.

² Permanent Ware Rental cost is an average from five rental house price lists.

³ Permanent Ware Labor to collect & scrape is estimated using typical labor provided by ten independent caterers.

⁴ 35% of cost for Flatware & China rentals.

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We bring more to the table.®

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Our plastic tableware products are recyclable where facilities exist.

Please support recycling in your community.

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